



## La Société des Quarante Hommes et Huit Chevaux Voiture Nationale



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Fellow Voyageurs: Grandes: CO, IN, WY, MA, NV, NM, UT, SD, MD

October 18<sup>th</sup> 2021

Remember the incentive I expressed last week. For the **FIRST Grande that reaches 100 percent** by **October 29<sup>th</sup>**, I will pay **for one** Promenade Registration to attend from that Grande. The next Grande that reaches 100 percent by **November 5<sup>th</sup>**, I will pay for **one member** from that grand to attend the Banquet at Nationale Promenade in Green Bay WI next year

There are often many roads to the same destination, each road suited for that particular traveler, use the one that works for you. In this case, use what game plan or map that works for your Grande. With that, the most recent stats reported:

2 UTAH: 88.24% -2 short, to goal of: 18  
4 SOUTH DAKOTA: 72.03% -87 short to goal of: 317  
28 MARYLAND: 47.49% -115 short for goal of: 224  
31 NEVADA: 43.75% -9 short of goal: 17  
40 INDIANA: 38.05% -1358 short of goal: 2236  
41 MASSACHUSETTS: 33.33% -72 short of goal: 110  
48 COLORADO: 17.11% -63 short of goal: 78  
51 WYOMING: 13.79% -25 short of goal: 30  
52 NEW MEXICO: 13.64% -19 short of goal: 23

Would you agree with me, a win or arriving at your destination requires a well devised **game plan**? Or map? So, what is your **game plan** or map for your particular Grande? Here's a wonderful idea: Call those voyageurs and thank them for their service in honor of the approaching Veterans Day, November 11<sup>th</sup>. Use it as an ice breaker if the idea of a "sales call or membership call" intimidates you. Its just a different map to the same destination of reaching membership goals.

When you see this phone number show up on your caller ID: 605-880-0655, that is me, Gena from South Dakota Calling you! I like to make a voice-to-voice contact with each of you. It's a fact, I like the communication process of talking and listening.

If you need assistance in getting your membership roster, call or email me, if you need help coming up with a game plan, lets talk. You are all a talented winning team, let's get more on our team!

Happy Early Veterans Day to all my brothers and sisters!

En Service,  
Gena K. Keller